

BE A SINGLE-VISIT DENTISTRY SUCCESS STORY

Learn how doctors are increasing case acceptance, reducing chair time, and saving money with the glidewell.io™ In-Office Solution digital workflow.



Scan the code to provide
your information and
we'll be in touch soon.

www.glidewell.io

888-683-2063

glidewell.io™
IN-OFFICE SOLUTION



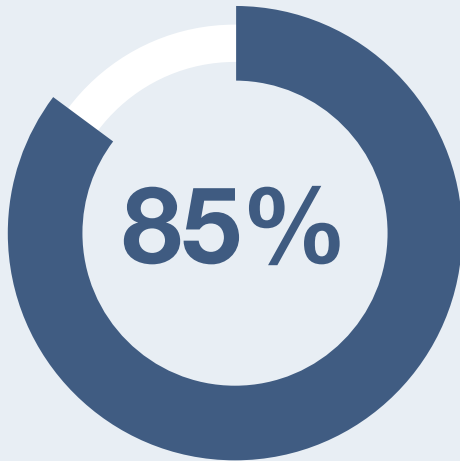
THE
NEW
TRENDS
IN
DENTISTRY

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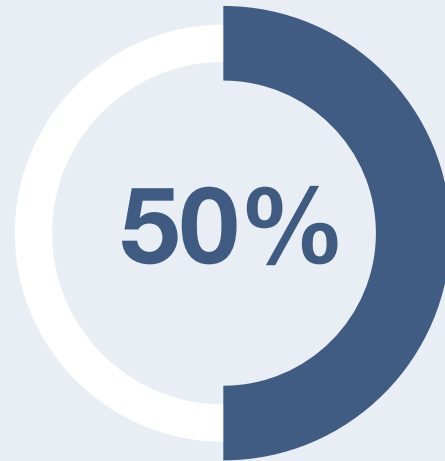


SINGLE-VISIT DENTISTRY TRENDS

Thanks to a combination of intraoral scanning, simplified design software and a growing selection of restorative materials, chairside milling is now more popular than ever. Let's look at these trends using industry reports.



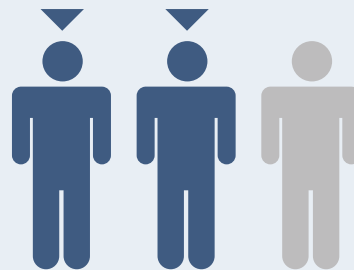
Of patients prefer single-visit dentistry.¹



Of patients are willing to pay more for single-visit dentistry.¹

2 out of 3

Patients would change dentists and travel farther for single-visit dentistry.¹



Why offering single-visit dentistry matters²

1. Get paid faster
2. Schedule fewer appointments
3. Spend less time making temporaries
4. Increase case acceptance

1. Exevia GmbH – Dental patient survey, November 2015

2. <https://www.jarvisanalytics.com/blog/how-to-improve-the-case-acceptance-rate-of-your-dental-group/>

Why own a chairside mill?





CHAIRSIDE MILLING WITH GLIDEWELL.IO

Whether you're new to digital dentistry or considering switching from a different system, here's why you're in good hands with glidewell.io.

Deliver Crowns from Mill to Mouth

Mill **BruxZir® NOW** zirconia crowns and other materials with **No Oven Wait**. That means no staining, glazing or sintering needed. Your restoration is ready for delivery straight from the mill.

Effortless Crown Designs

Take the guesswork out of crown designs with CrownAI™, our proprietary AI software that generates highly accurate, individualized restoration designs. In seconds, a restoration design is ready for your approval — no more designing from scratch.

Unparalleled Training and Support

Learning a new workflow can seem challenging. That's why we pride ourselves on providing exceptional training and support throughout your glidewell.io journey. Ask any of our customers and they'll tell you how easy it is to get help from a real Glidewell technician when needed.

The glidewell.io In-Office Solution is designed to be user-friendly for both doctors new to digital dentistry and those with experience using CAD/CAM tools. With effortless crown designs powered by CrownAI™ and exceptional training and support, we make it easy to integrate cutting-edge technology into your practice and deliver high-quality care with confidence.

See What glidewell.io Users Have to Say



"I could never go back to the CEREC machine. **This glidewell.io is the best ever.**"

– Dr. Thomas Anson | Buffalo, MN



"There's **no better customer support** on the planet than this company."

– Dr. Chris Ramsey | Jupiter, FL



"My dental assistant, who just recently turned 60 and doesn't consider herself a very tech-savvy person, has **mastered all of our designing and milling.**"

– Dr. Rebekah Browder | New York, NY



"**It truly makes you feel supported**, as you're embarking on a journey that can be, frankly, terrifying."

– Dr. Brittany Bergeron | Towson, MD



"If you want to be the latest and greatest and **revitalize your passion for dentistry**, you have to get a fastmill.io and you have to do same-day dentistry."

– Dr. Christina Do | Costa Mesa, CA



"It changed the way we work because **we were losing patients getting same-day work in other places...** it was a game changer."

– Dr. Viviana Waich | North Miami Beach, FL



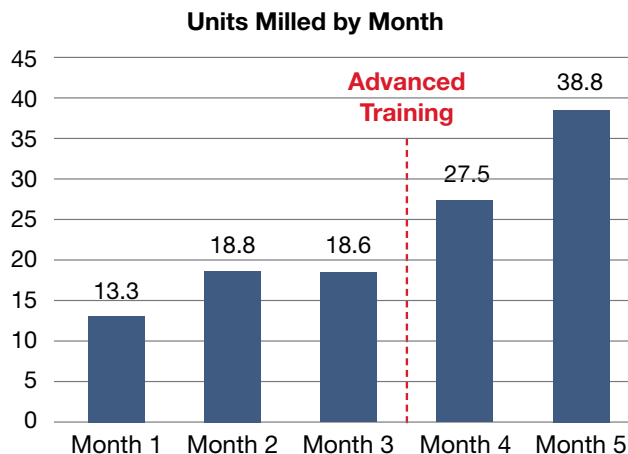
WHAT DO THE STATS SHOW ABOUT GLIDEWELL.IO?

13.3

Average number of units milled chairside in the **first month** of owning a glidewell.io system.

27.5

Average number of units milled in the **fourth month** after attending our glidewell.io advanced training course.



The Two-Mill Advantage

145%

Increase in units milled when a second fastmill.io mill is added to the practice.

Why Do Doctors Add a Second Mill?

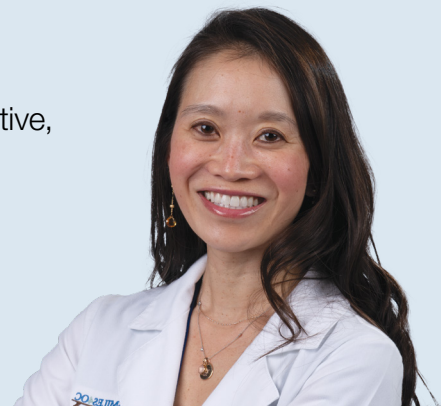
1. To mill crowns for two patients at the same time
2. To mill multiple units needed for the same patient
3. To allow multiple doctors in a practice to benefit from single-visit dentistry

Easy, Effective Implementation

Your purchase includes free on-site setup and training with your staff, plus an advanced course at our campus in Irvine, California after month three. This valuable training is designed to ensure you're fully equipped to maximize your investment, and the data above shows the impact of this training.

"I can see **two patients at the same time**, be doubly productive, and do two crowns in one visit for both patients."

– Christina Do, DDS | Costa Mesa, CA



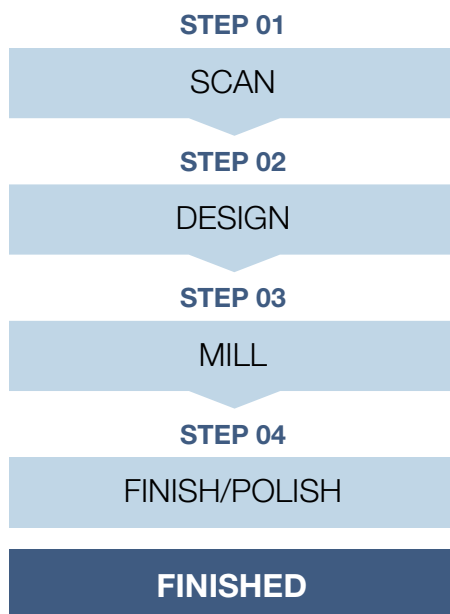


THE GLIDEWELL.IO WORKFLOW VERSUS OTHER CHAIRSIDE SYSTEMS

Chairside Workflow for Other Systems



Chairside Workflow for glidewell.io

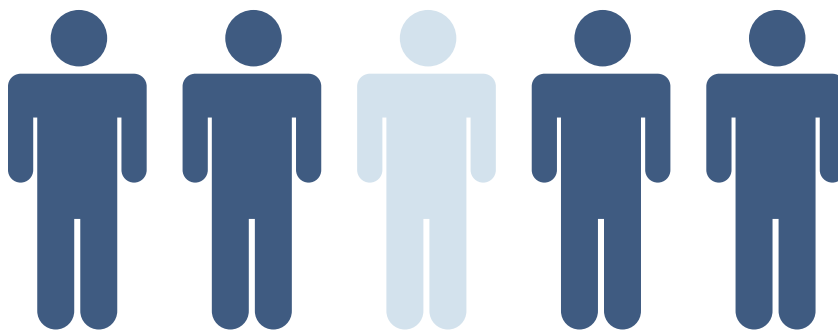


The Verdict

The glidewell.io workflow means better efficiency for your practice by simplifying the process of creating chairside restorations. With no oven required and fewer steps involved, you and your staff can spend less time on labor-intensive tasks. As a result, each appointment becomes an opportunity for same-visit success, allowing you to deliver faster, more effective patient care.

Doctors Are Switching From Other CAD/CAM Systems

1 in 5 glidewell.io In-Office Solution systems in use were acquired by trading in a competitor's milling machine.





Viviana Waich, DDS

Sonrisas Dental Miami | North Miami Beach, FL



Clinical case with BioTemps® NOW



Dr. Viviana Waich sees numerous advantages to offering BioTemps® NOW milled provisionals in her practice: fast milling times, durability and pleasing esthetics. “The only disadvantage,” Dr. Waich said with a laugh, “Is that I have had a few patients who are so happy with their smile that they don’t come back for their final restorations. Even though we explained the process, they think BioTemps NOW provisionals are their final crowns.”

Of course, crowns milled using BioTemps NOW Milling Blocks are not intended for permanent placement. They are, however, designed for up to six months of use. Dr. Waich treats a large number of cases requiring provisionals, and her patients all agree that BioTemps NOW provisionals provide a better all-around experience.

“They love the crowns. The first thing they say is, ‘Wow, these are so much more comfortable than other provisionals I have had,’” she said. Dr. Waich described patients complaining of other provisional crowns feeling rough and not looking esthetic — issues they don’t experience with BioTemps NOW.

In addition to durability and comfort, BioTemps NOW crowns provide patients the opportunity to preview their permanent restorations. The provisional restorations mirror the esthetic qualities of the final product, giving Dr. Waich’s patients the chance to “test drive” and offer their input when designing their permanent restorations.

She said many of her patients work full-time, and thus she recognizes the importance of limiting appointment times. “They have jobs to return to and they can’t cut into their workday. They need something more convenient,” she explained. With BioTemps NOW, Dr. Waich can mill full-coverage provisional crowns, inlays and onlays in 10 minutes or less.

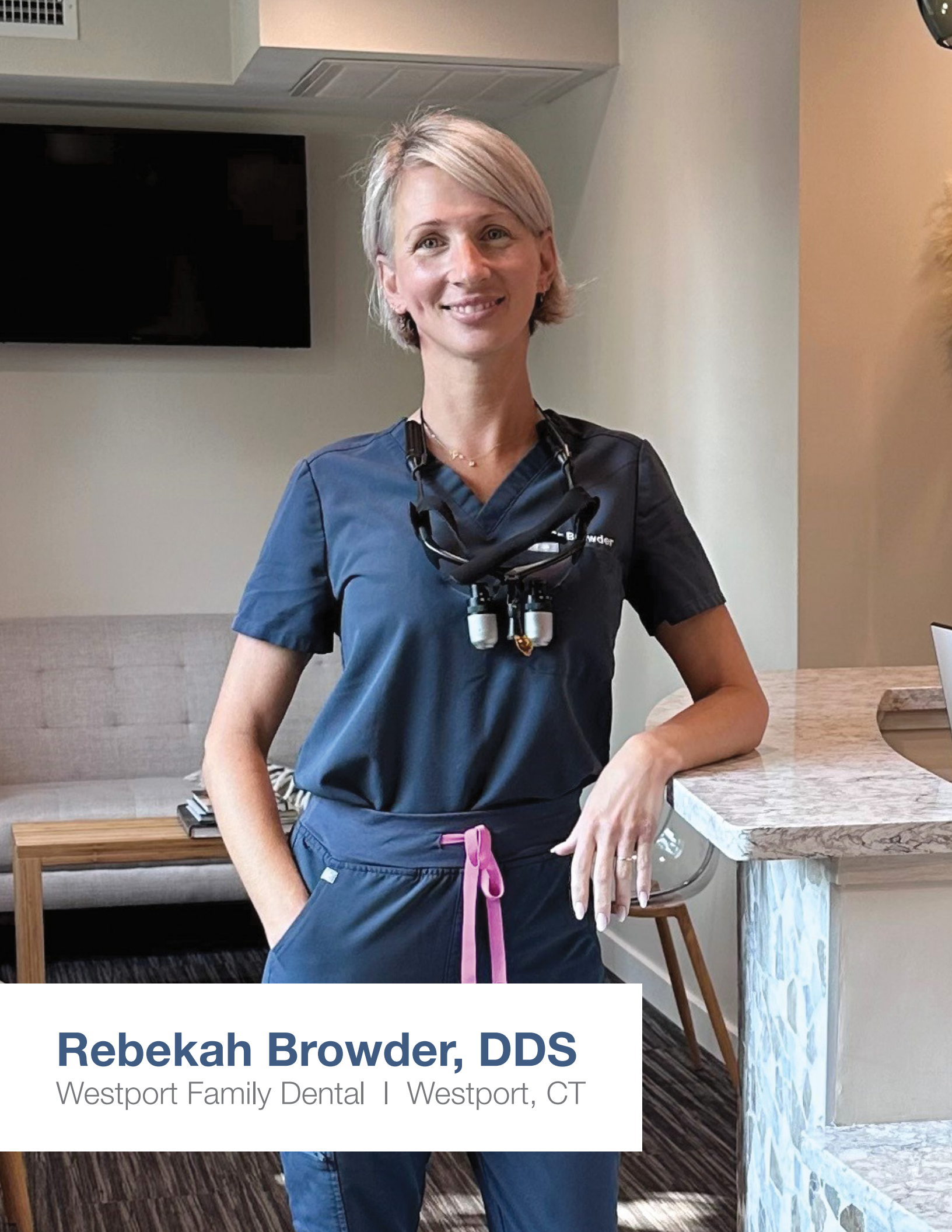
The quick turnaround time also benefits Dr. Waich. “My chairtime is valuable. With BioTemps NOW, I know the crown won’t come loose easily or be damaged, greatly reducing the chance that I have to see them again before their final seating. I know that the occlusion is perfect, and I am meeting the patients’ needs by providing them with a good-looking provisional crown they can trust. BioTemps NOW sets us up to deliver a great final result and does so without using too much chair time.”



Watch Dr. Waich’s lecture at the Guiding Leaders Symposium.



Dr. Waich provided a patient requiring multiple restorations with BioTemps® NOW crowns that were both comfortable and esthetically pleasing, and mirrored the look and feel of the permanent restorations.



Rebekah Browder, DDS

Westport Family Dental | Westport, CT



Clinical case with Obsidian® MILLING BLOCKS



Offering her patients the lifelike translucency provided by Obsidian® milling blocks same day was the motivating factor for Dr. Browder adding the fastmill.io™ to her practice. “It’s a differentiator between us and other dentists in the area,” she said. “It’s important to be able to offer things other dentists can’t.”

With Obsidian milling blocks and the fastmill.io, Dr. Browder offers patients highly esthetic restorations chairside. “The esthetics I want to provide usually take 5–7 days in a dental lab. But now, I can complete the entire process and deliver the final restoration in as little as an hour with no need to temporize. Patients appreciate not having to schedule a second appointment.”

The convenience of receiving a same-visit restoration coupled with the esthetic qualities Obsidian milling blocks provide drives demand, Dr. Browder explained. “Obsidian’s esthetic qualities mimic natural teeth very closely,” she said. “I educate my patients on the natural appearance of the material, and now my patients specifically request restorations milled from Obsidian.”

Dr. Browder also chooses Obsidian blocks as her go-to for some cases requiring multiple restorations. “Say I’m doing two molars that are side-by-side, I’ll use Obsidian on the first tooth because of its esthetics. Then on the second molar, I’ll use CAMouflage® NOW,” she said. “When we have those second molars, or anybody with

finicky occlusion, I have found that CAMouflage is easy to contour and adapt to the patient’s occlusion. It’s a powerful combination of the two materials.”

“For me, the next step is mastery of esthetics. It’s been great so far to figure out the foundation and the clinical basics you need to have amazing bond structure and maintain the tooth structure,” she said. “I’m so glad to have a material that not only provides excellent function, but also knocks the esthetics out of the park.” Dr. Browder also expressed her eager anticipation for adding the new Obsidian NOW Milling Blocks into her practice. The new material offers the high-quality esthetics of Obsidian glass ceramic without requiring an oven for additional crystallization after milling. Dr. Browder anticipates being able to provide esthetic restorations to more patients as a result.



Watch a clip of Dr. Browder’s lecture at IOX: The Digital Dentistry Experience.



Dr. Browder chose Obsidian because of the combination of strength and lifelike translucency for a restoration that will stand the test of time and look beautiful.



David Zant, DDS

David Zant, DDS

Gentle Dental | Mililani, HI

DR. ZANT
NUMBER FOR YOUR REVIEW



Clinical case with **BruxZir[®]** *esthetic* **NOW**



It's nice to be able to offer something that looks good, is strong and most importantly that I can make in about 40 minutes. It's hard to beat," Dr. David Zant said. "It's this combination of form and function that makes BruxZir[®] Esthetic my go-to material."

With a flexural strength of 870 MPa, BruxZir Esthetic NOW Milling Blocks are designed for durability. The monolithic zirconia material emulates the vitality of natural teeth and is indicated for anterior crowns. As for the material's look, Dr. David Zant said, "BruxZir Esthetic blends exceptionally well with natural dentition."

BruxZir Esthetic NOW Milling Blocks combines the superior durability of the original BruxZir NOW Milling Blocks with enhanced translucency for excellent esthetics in the

anterior. "For anterior cases where I need more strength and lifelike esthetics, I can't imagine choosing any other material," Dr. Zant said. "The ease of delivery and simple cementation protocol make BruxZir Esthetic NOW critical for my busy practice."

The fully sintered zirconia milling block can be delivered directly from the mill with no oven time or post-processing required. The efficiency is a significant plus for any practice emphasizing in-office solutions.

"95% of my cases are done same day, and I think that will just continue to grow," said Dr. Zant. "Advancements in both technology like artificial intelligence for crown design and the quality of materials available for milling has been a game-changer for my practice."



After years of disliking the appearance of her teeth, this patient asked Dr. Zant to restore her smile to its former glory. He achieved her goal by restoring it with BruxZir[®] Esthetic NOW crowns.



Maryam Ekhtiar Kord, DDS

Kord Dentistry | Mission Viejo, CA



Clinical case with CAMouflage® NOW



CAMouflage® NOW Milling Blocks are Dr. Maryam Ekhtiar Kord's go-to material for milling inlays and onlays. This nanohybrid ceramic-polymer material provides her patients with more predictable results than a direct restoration and offers financial benefits for her practice while performing minimally invasive treatment.

Meanwhile, some insurance plans offer substantial reimbursement for CAMouflage NOW restorations, which translates to higher profits. With positives both for her patients and her practice, Dr. Kord said using CAMouflage NOW Milling Blocks is an easy decision that has fostered a "win-win situation" for her patients and her practice.

"You have more control over the restoration's outcome with CAMouflage, unlike a direct Class II composite," she said. "With CAMouflage, you walk away from the patient feeling that you have predictable contacts and margins. With direct composites, there is more room for error, including saliva contamination and hence, bond failure. Other potential issues with direct composites include loose or poorly fitted matrix bands, which increase the risk of food impaction and recurrent caries." Dr. Kord said she has never encountered these problems when using CAMouflage NOW Milling Blocks.

REFERENCE

1. Christensen G. Zirconia: most durable tooth-colored crown material in practice-based clinical study. Clinicians Report. 2018 Nov;11(11):1-3.

The predictability is one of the main positives Dr. Kord sees from using CAMouflage NOW Milling Blocks. Another is the material's composition. Dr. Kord pointed to CAMouflage NOW Milling Blocks' ceramic-reinforced resin for providing patients with a better overall quality restoration that lasts longer than direct composites. The material is designed for easy, durable cementation with a survival rate of 98% after one year per Gordon J. Christensen Clinicians Report®.¹



See what Dr. Kord has to say about using CAMouflage NOW in her practice.



A 16-year-old patient entered the office after breaking tooth #8 during sports practice. Dr. Kord chose to restore her front tooth with CAMouflage NOW due to the biomimetic nature of the material, its minimally invasive approach, and the speed with which she can provide a final restoration.



Lan Chi Le, DDS

ZYGO Dental Group | Dallas, TX



Clinical case with BioTemps® NOW BRIDGE BLOCK



Provisional bridges milled from BioTemps® NOW bridge blocks fulfill a variety of needs for Dr. Lan Chi Le, making the material an invaluable part of her practice's offerings. Dr. Le said BioTemps NOW bridges "enhance both the final outcome for final restorations and the overall patient experience."

"There are three common case types that call for BioTemps NOW provisionals," Dr. Le said. "The first is for complex restorations that will be fabricated by the lab. Second, BioTemps NOW blocks are beneficial for cases that need time to heal, such as implants, extractions, gingival recontouring or grafting. Lastly, for cases with occlusal issues where the final restorations will be a significant change, BioTemps NOW milling blocks give them an opportunity to grow accustomed to their new occlusion."

Dr. Le finds that provisional bridges fabricated from BioTemps NOW milling blocks instill confidence in her patients to proceed with their final restoration. "BioTemps give patients a sense of ownership in their permanent restorations," she said. "They get feedback while having

the provisional restorations in their day-to-day lives, then relay that to us. They feel like they have more of a choice in the final look of the permanent restoration."

Dr. Le describes the process of designing, milling and delivering same-day restorations as unlocking the comprehensive potential of her practice. Even in a case in which the permanent restoration must be fabricated by a lab, provisional restorations with BioTemps NOW milling blocks allow Dr. Le to utilize the glidewell.io™ In-Office Solution for same-day results. The time saved delivering provisional bridges in less than 28 minutes allows her to provide more treatment.

"It elevates the patients' experiences when we use digital tools and are able to see the overall outcome together. It's convenient for the patient, and it allows us to have the best plan in place for them," Dr. Le said. "And because we have support from the glidewell.io™ team, we can do more complicated cases. Instead of one or two crowns on the anterior region, it can be multiple units."



Cases involving the esthetic zone are particularly challenging. Dr. Le opted for a provisional restoration milled from BioTemps® NOW for both a fast process and great esthetics. Furthermore, the functionality of the provisional restoration helps preserve the patient's soft tissue in position while awaiting the final restoration.



Justin Chi, DDS, CDT

Irvine, CA



BruxZir® NOW



This patient presented with failing restorations and recurrent caries on teeth #12-15. The replacement BruxZir® NOW restorations are esthetic, comfortable and strong enough to last the patient long into the future.

BruxZir® esthetic NOW



Severely eroded and worn dentition was restored with the help of digital dentistry and BruxZir® restorations. The patient received BruxZir Esthetic NOW restorations for teeth #4-13 and BruxZir NOW restorations for #2, #3, #14 and #15. The patient also received BruxZir NOW screw-retained crowns for teeth #18, #19 and #30; a BruxZir NOW crown for #31; BruxZir Esthetic NOW overlays for #20, #21, #28 and #29; and BruxZir Esthetic veneers for #22-27.



BioTemps® NOW



BEFORE



AFTER

BioTemps® NOW provisional restorations served as well-fitting temporaries for #12-15 while the patient awaited final treatment.

BioTemps® NOW

BRIDGE BLOCK



BEFORE



AFTER

This BioTemps NOW bridge was milled in-office and functioned well as a temporary solution while protecting the patient's teeth during healing.

CAMouflage® NOW



BEFORE



AFTER

CAMouflage NOW overlays on teeth #30-31 remedied the failing composite restorations on those teeth.

Obsidian® MILLING BLOCKS



BEFORE



AFTER

Single-visit Obsidian crowns on teeth #7-8 replaced failing PFMs, and single-visit Obsidian veneers improved the symmetry on #9-10.



IDEAL RESTORATIVE MATERIALS FOR EVERY INDICATION

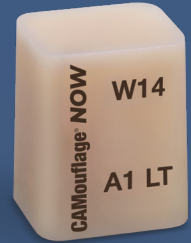
The glidewell.io In-Office Solution empowers dentists with a wide range of restorative materials. Choose a material engineered specifically for the clinical situation, whether in need of a bridge or a long-lasting full-coverage crown.



BruxZir® NOW



**BruxZir®
esthetic NOW**



CAMouflage® NOW

Material Comparison Chart

| | | BruxZir® NOW | BruxZir® Esthetic NOW | CAMouflage® NOW |
|---|---------------------------|----------------|-----------------------|---|
| Material Composition | | Solid zirconia | Solid zirconia | Ceramic-filled nanohybrid resin composite |
| Milling Time (for single units) | | < 40 minutes | < 45 minutes | < 10 minutes |
| Oven Needed | | | | |
| Ideal Uses | Anterior | | ✓ | ✓ |
| | Posterior | ✓ | | ✓ |
| | Inlay/Onlay | | | ✓ |
| | Veneers | | | ✓ |
| | Bridges | ✓ | | |
| | Temporary Solution | | | |



BioTemps® NOW



Obsidian®
MILLING BLOCKS

NEW!



BruxZir® NOW SRC

NEW!



Obsidian® NOW

Material Comparison Chart

| BioTemps® NOW | Obsidian® Milling Blocks | BruxZir® NOW SRC | Obsidian® NOW |
|----------------------------------|-------------------------------------|--|---|
| PMMA – Poly(methyl methacrylate) | Monolithic lithium silicate ceramic | Pre-shaded, fully sintered zirconia superstructure and pre-installed titanium base | Monolithic lithium disilicate glass ceramic |
| < 10 minutes | < 20 minutes | < 50 minutes | < 20 minutes |
| | ✓ | | |
| ✓ | ✓ | | ✓ |
| ✓ | ✓ | ✓ | |
| | ✓ | | |
| | ✓ | | |
| ✓ | | | |
| ✓ | | | |



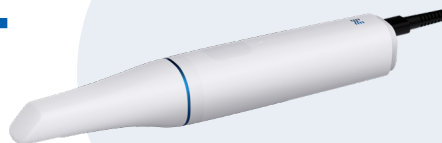
UNIVERSAL SCANNER COMPATIBILITY

With the goal of making single-visit dentistry more accessible, the glidewell.io system is designed as an open system for easy compatibility with the most popular intraoral scanners available.

CEREC[®]
by **sirona**



MEDIT



fastscan.io[™]

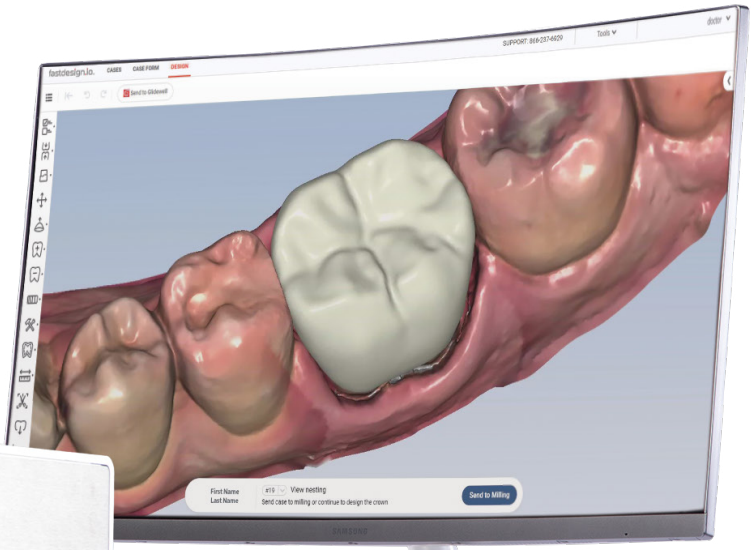
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All other trademarks are property of their respective owners.



iTero®

3shape

 **DEXIS™**





TRAINING, EDUCATION AND SUPPORT

Enjoy Direct Support from Glidewell

Unlike distributor-sold systems, glidewell.io comes with comprehensive training and ongoing support from Glidewell, ensuring you get the most value from your investment.

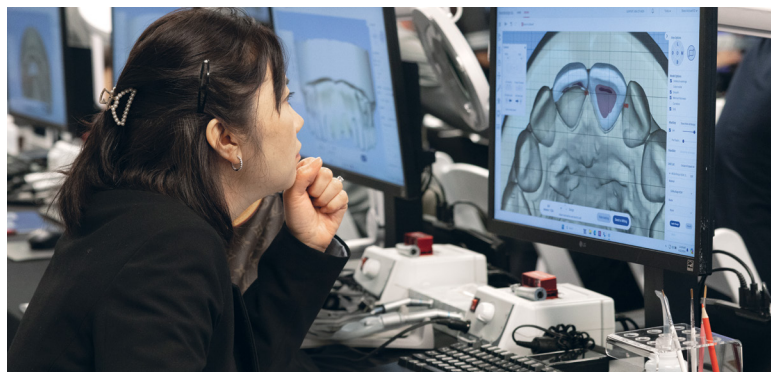
- Get hands-on installation and one-on-one training in your practice on day one
- Access a real glidewell.io technician via text, chat, email or phone when needed
- Includes real-time remote design assistance from skilled support technicians



Take Your Skills Further with Continuing Education

If you're ready for a deeper understanding of restoration design to take on more complex cases, glidewell.io provides several learning opportunities.

- Live, hands-on advanced training courses
- Clinician-led monthly webinars
- FREE on-demand educational articles and videos





TAKE YOUR PRACTICE TO THE NEXT LEVEL

Download this user education brochure for more information on mapping your path to success with glidewell.io™ education.

DOWNLOAD



IOX 2025

> Tuition of just \$695 includes a two-night hotel stay.



Learn More and Register



DISCOVER YOUR SINGLE-VISIT SUCCESS WITH GLIDEWELL.IO

Discover the new standard of intraoral scanning technology with fastscan.io™

Medit and i900 are registered trademarks of Medit Corporation.

- + Scan from any position using the **smaller, lighter, and symmetrical ergonomic design** of the Medit® i900®.
- + Includes a **portable cart, laptop, monitor, plus free support and training from Glidewell.**
- + An open-system OS means **easy integration** with your equipment.

[LEARN MORE](#)

Mill single-visit crowns with no oven needed with fastmill.io™

†Average milling time based on Glidewell internal data.

- + **Deliver single-visit restorations** for a variety of case types straight from the mill in under 40 minutes†.
- + Generate AI-enhanced designs **in a single click.**
- + Access **on-demand training and support** from a real Glidewell technician.

[LEARN MORE](#)

3D print your own appliances with fastprint.io™

- + Make **crystal-clear appliances**, including nightguards, with minimal polishing required.
- + Harness the **power of AI** for an automated workflow.
- + **Save money** by making appliances chairside instead of using a lab.

[LEARN MORE](#)



glidewell.io™
IN-OFFICE SOLUTION